



THIERRY CARREZ

@TCARREZ

GENERAL MANAGER
OPENINFRA FOUNDATION

WE ARE OPENINFRA



BERLIN SUMMIT RECORDING

IS LIVE!



WATCH SESSIONS RECORDING ON

bit.ly/BerlinSummit22



 **SU** SUPERUSER

AWARDS



**ANT
GROUP**

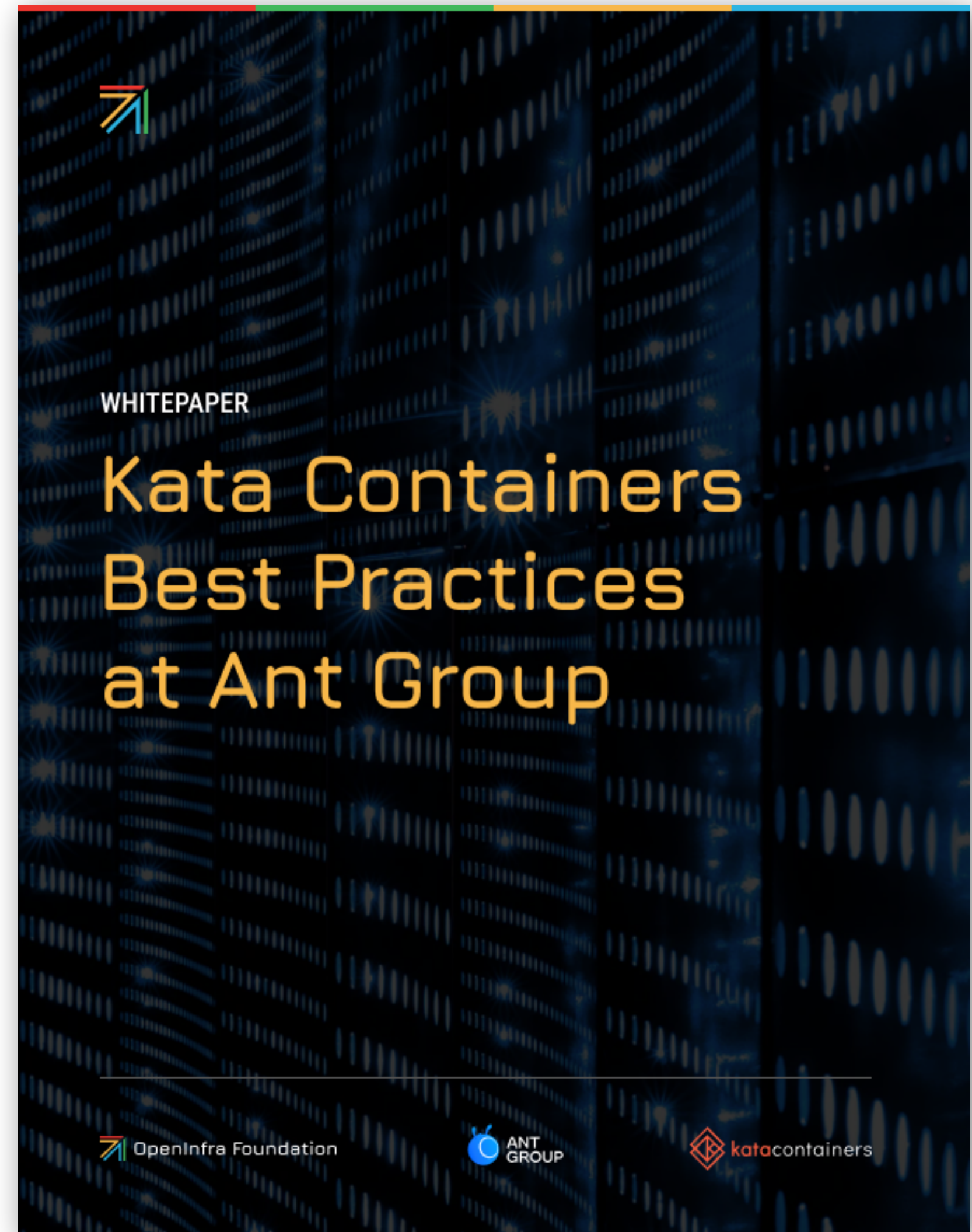


OVHcloud



JUST RELEASED

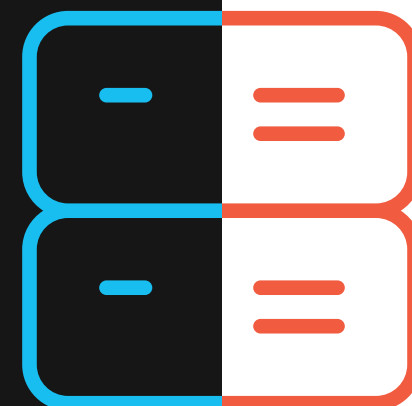
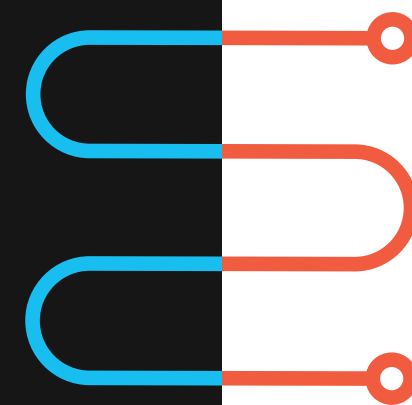
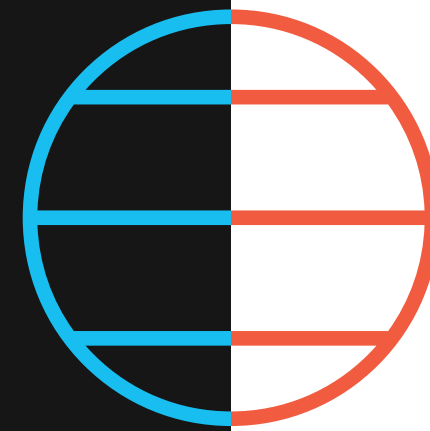
WHITEPAPER



katacontainers.io



10 YEARS



katacontainers

5 YEARS



10 YEARS



Software Factory





PTG

PROJECT TEAMS
GATHERING

OCTOBER 17-21, 2022

LEARN MORE AT

openinfra.dev/ptg

JOIN US IN
VANCOUVER!

→ JUNE 13-15, 2023

 OpenInfra
SUMMIT > VANCOUVER '23

REGISTRATION & SPONSORSHIP AVAILABLE

openinfra.dev/summit/vancouver-2023





OpenInfra Foundation

"95% OF THE WORLD'S IT
SPEND IS ON PREMISES
AND **NOT IN THE CLOUD**"

- CEO, AMAZON

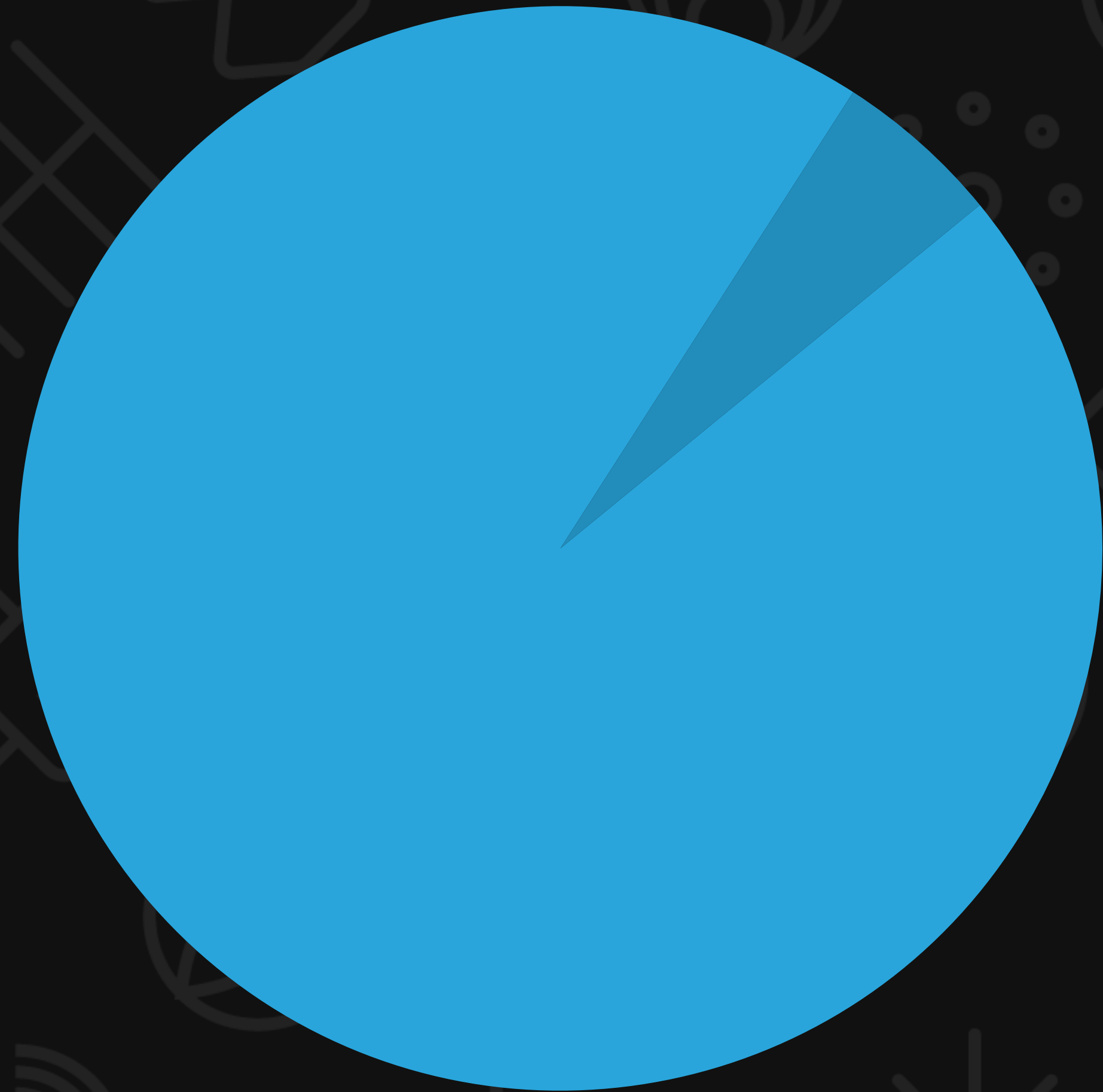
WHEN WAS IT SAID?

April 14, 2022

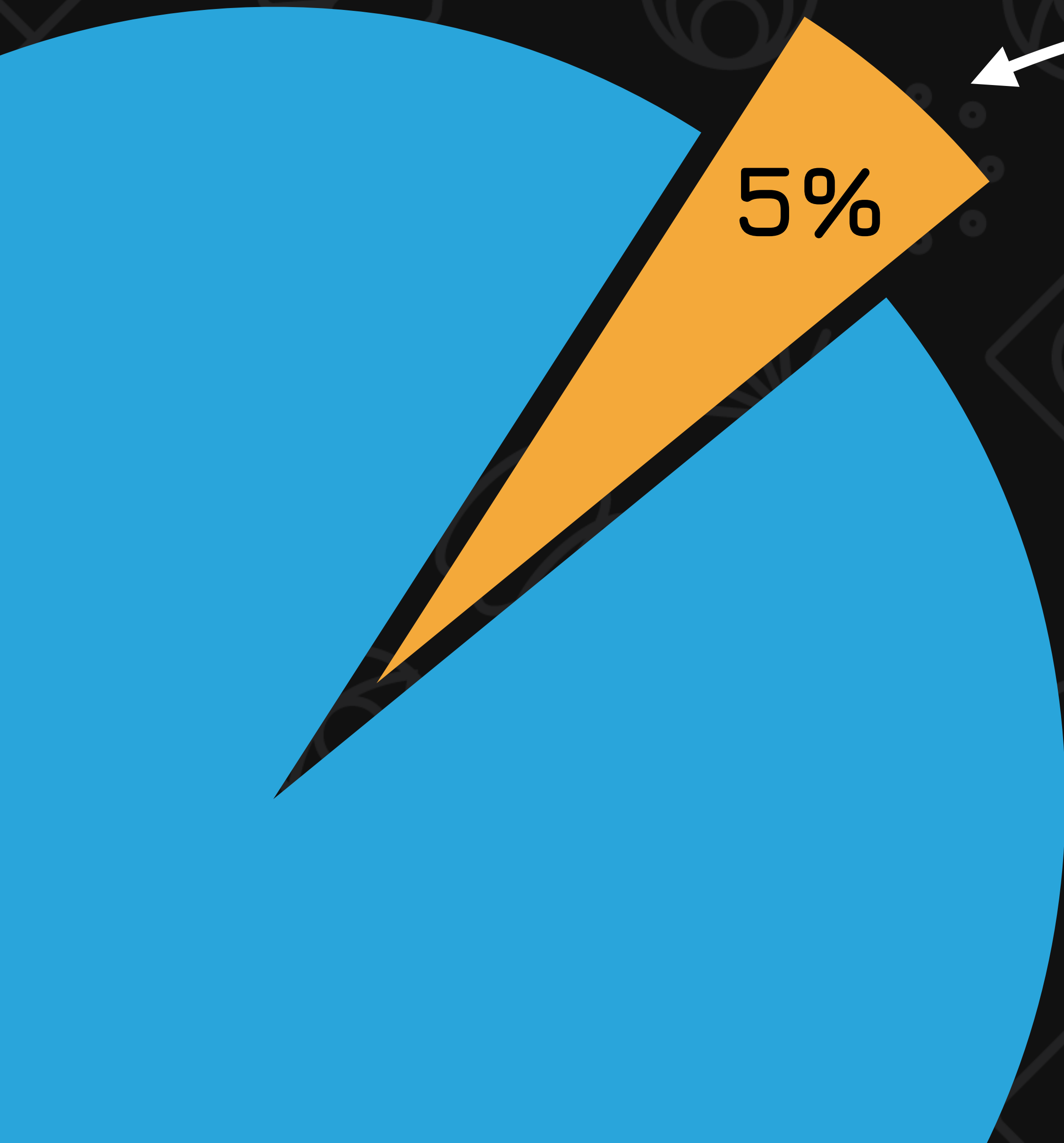
**BREAKING
NEWS**

**AMAZON CEO ON THE RECORD
ANDY JASSY LIVE**





Global IT spend
~\$3.6trillion USD



5%

Cloud Spend
~\$180 billion USD

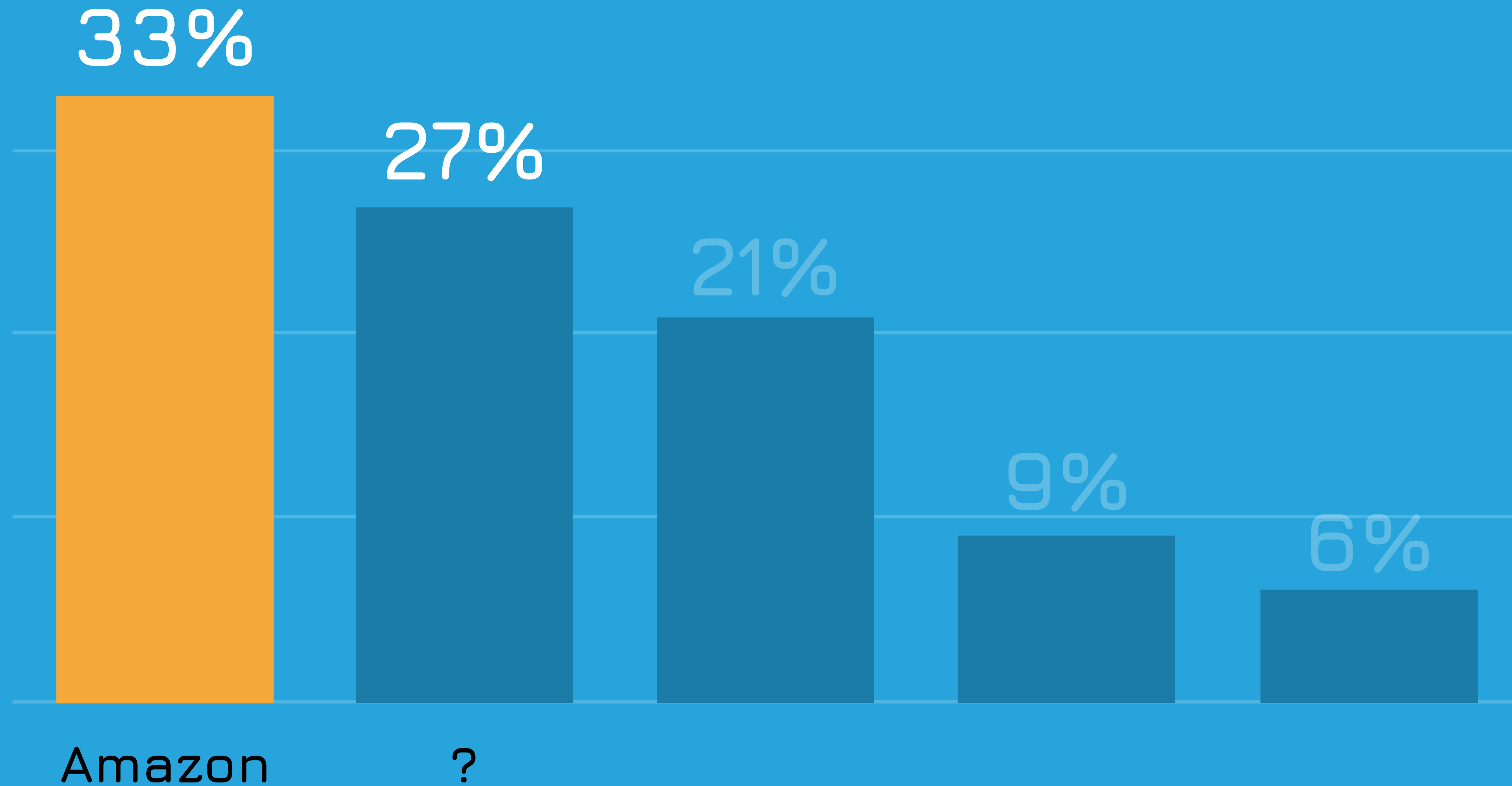


BY 2027

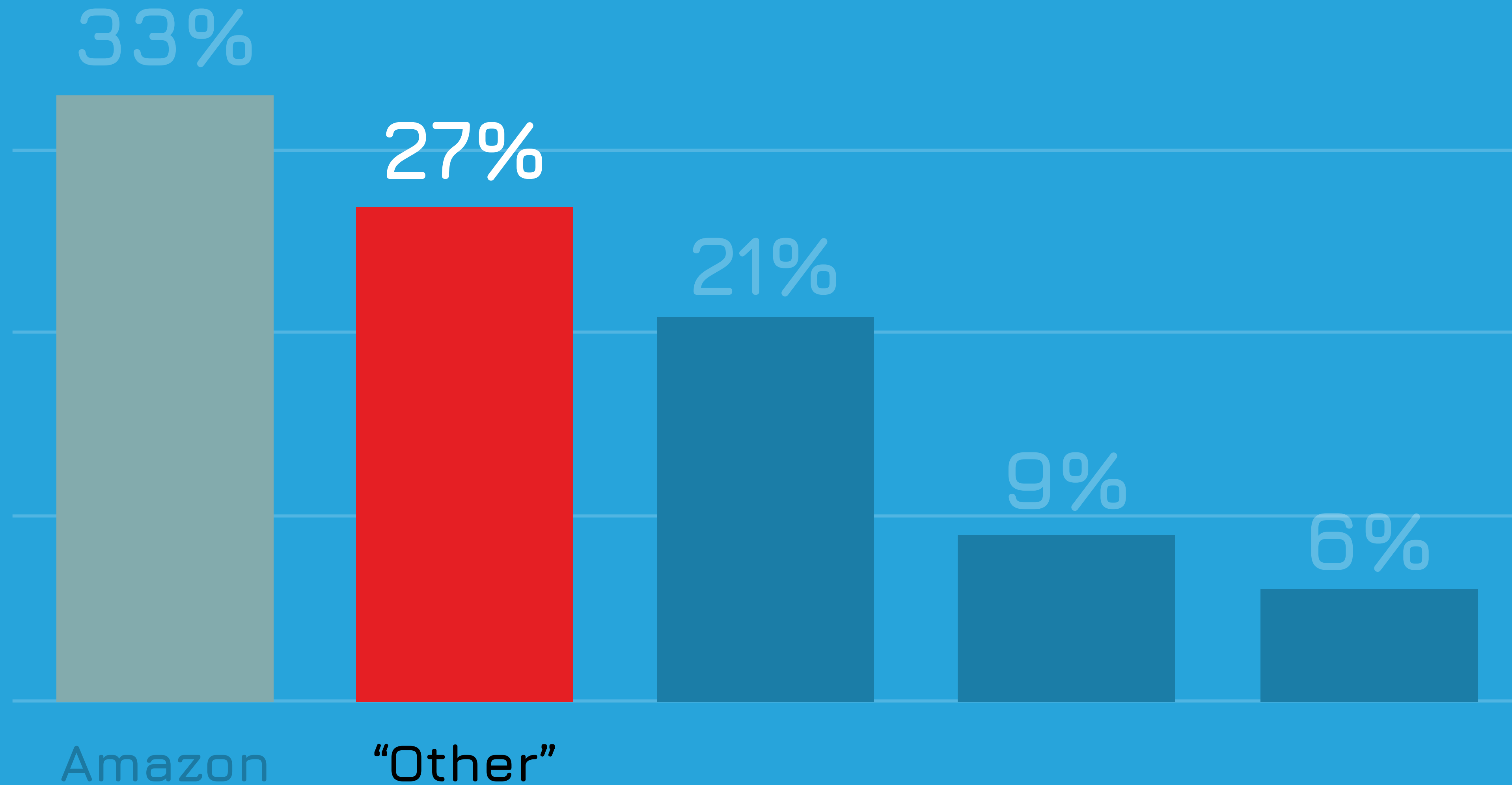
**THE PUBLIC CLOUD MARKET IN THE
MIDDLE EAST WILL REACH**

\$10 BILLION USD

SHARE OF CLOUD MARKET



SHARE OF CLOUD MARKET





180+ OpenStack Public Cloud DCs

40+ million CPU cores

RETAIL/E-COMMERCE



FINANCIAL SERVICES



ACADEMIC/RESEARCH



TELECOM



ENERGY/TRANSPORTATION/GOVERNMENT



MANUFACTURING



WEB & ENTERTAINMENT



PUBLIC CLOUD



COLLABORATION

The background features a dark blue field with various light blue geometric shapes, including circles and lines, some of which are partially cut off by the edges of the frame. A solid light blue horizontal bar is positioned at the bottom of the image.

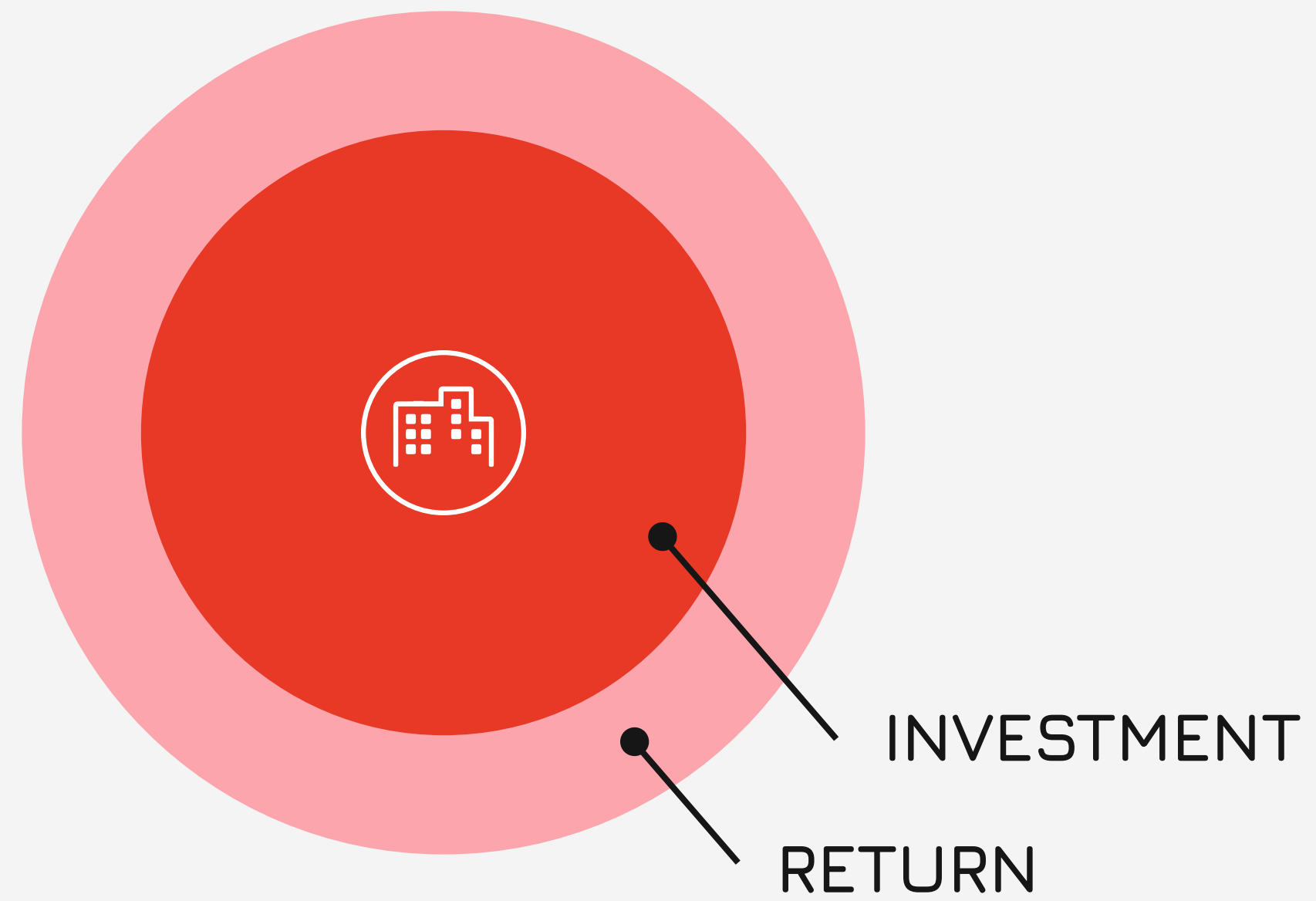
COLLABORATION:

MANY ORGANIZATIONS

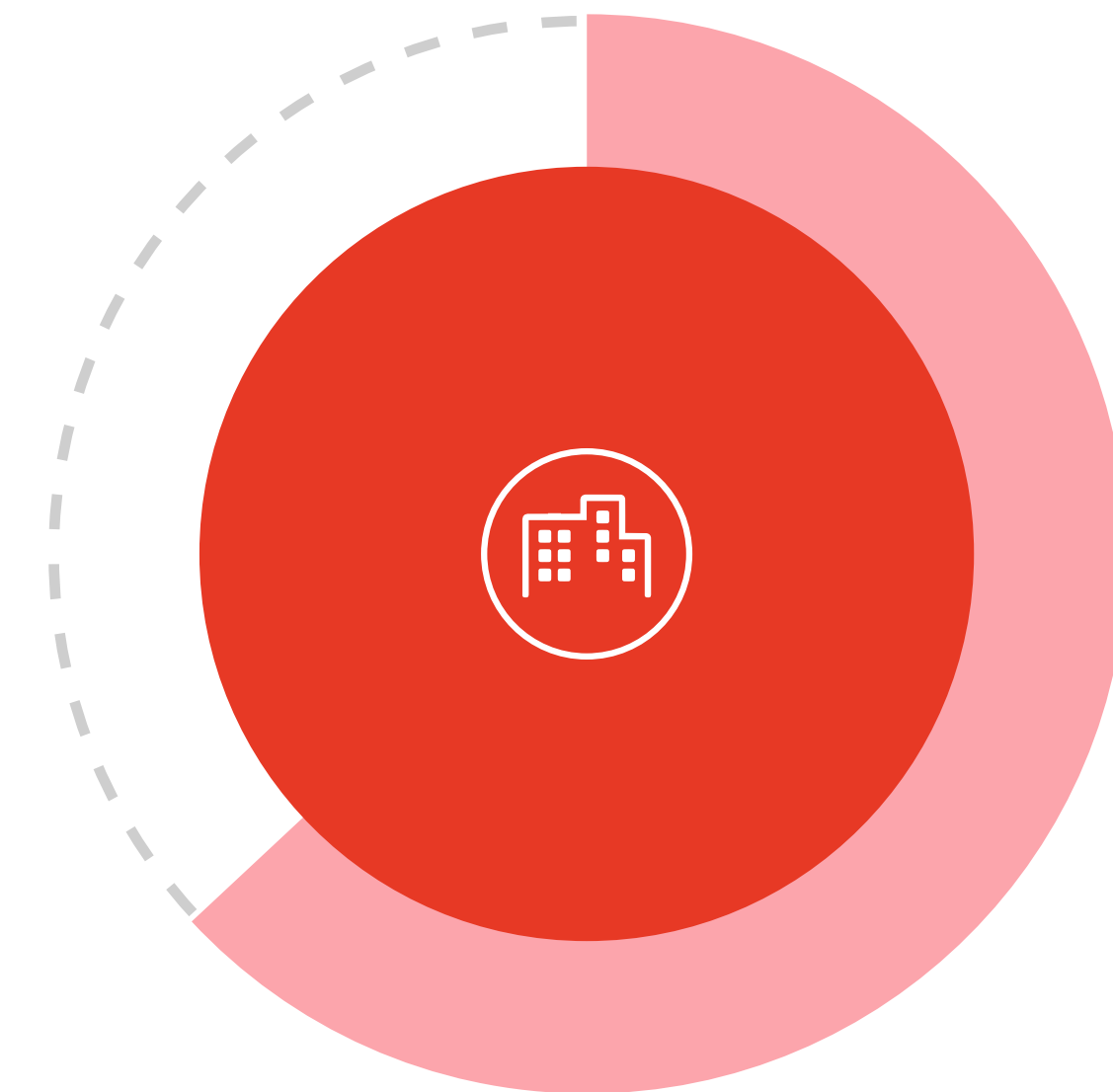
WRITING SOFTWARE

TOGETHER

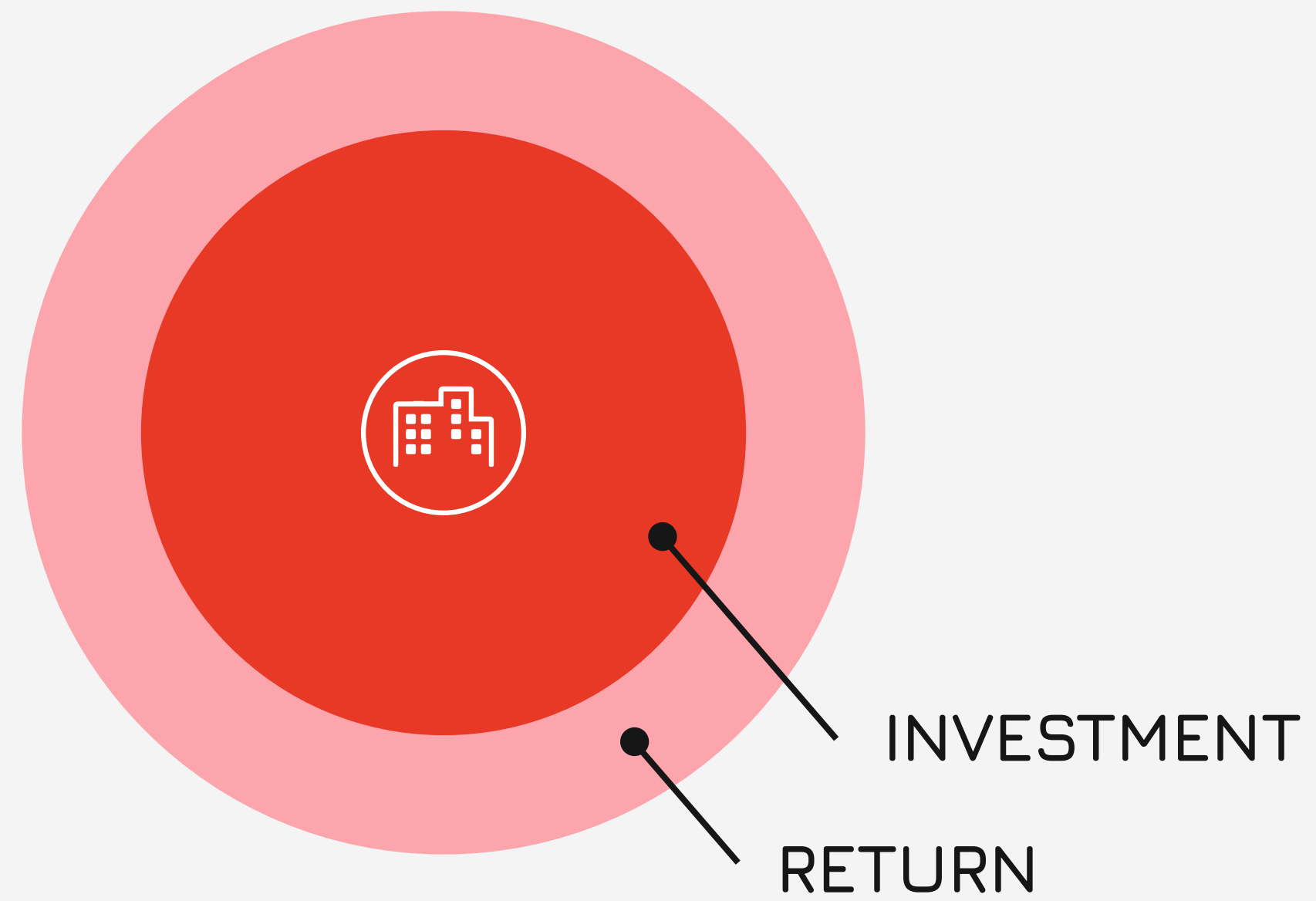
PROPRIETARY DEVELOPMENT



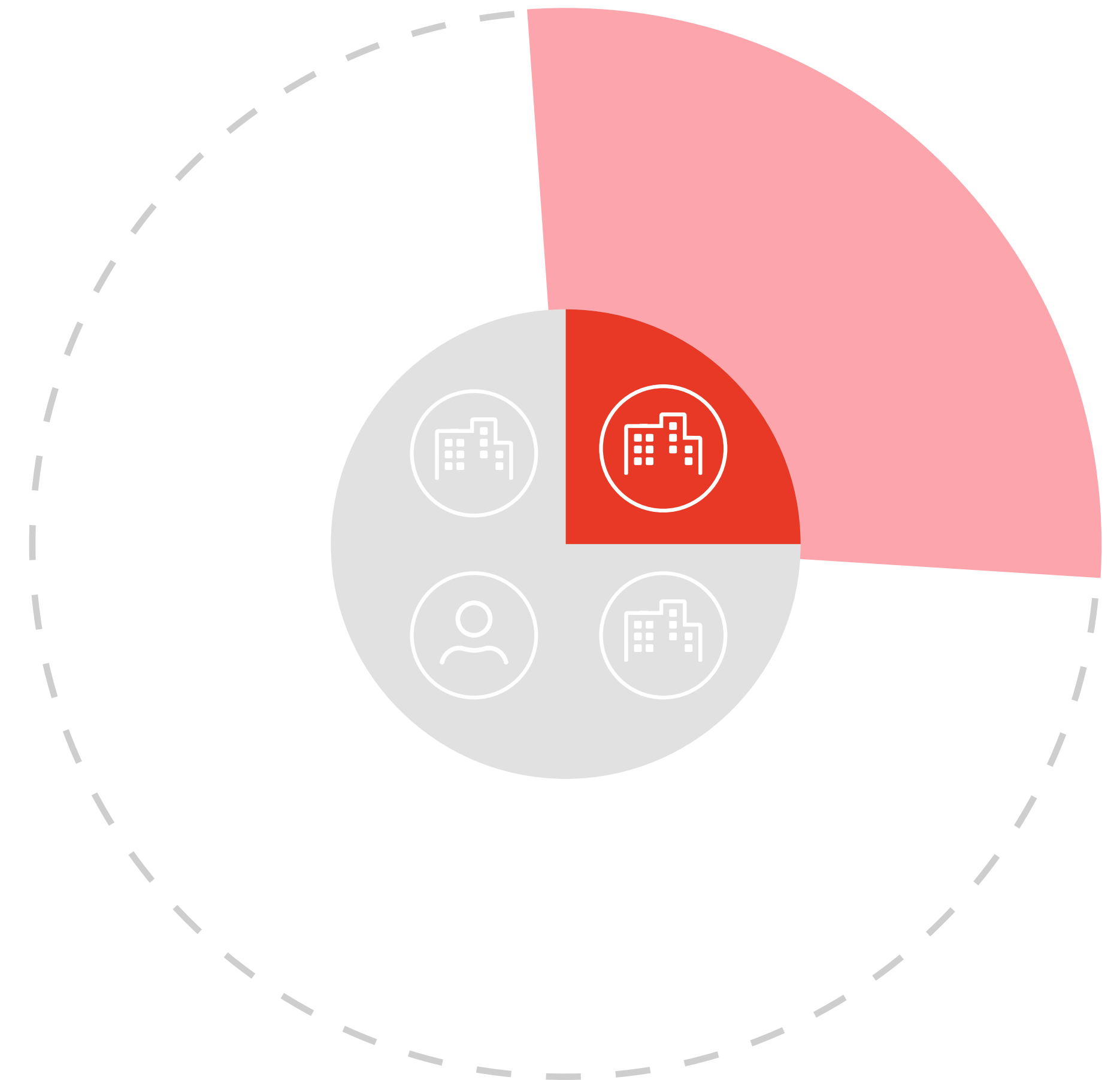
SINGLE-VENDOR OPEN SOURCE DEVELOPMENT



PROPRIETARY DEVELOPMENT



OPEN DEVELOPMENT



Platinum Members



Gold Members



Silver Members



33% GROWTH IN OPENINFRA FOUNDATION MEMBERS

→ SEE ALL MEMBERS AT
openinfra.dev/members





**COLLABORATION
ACROSS ORGANIZATIONS**

WORKS





**COLLABORATION
ACROSS COUNTRIES**

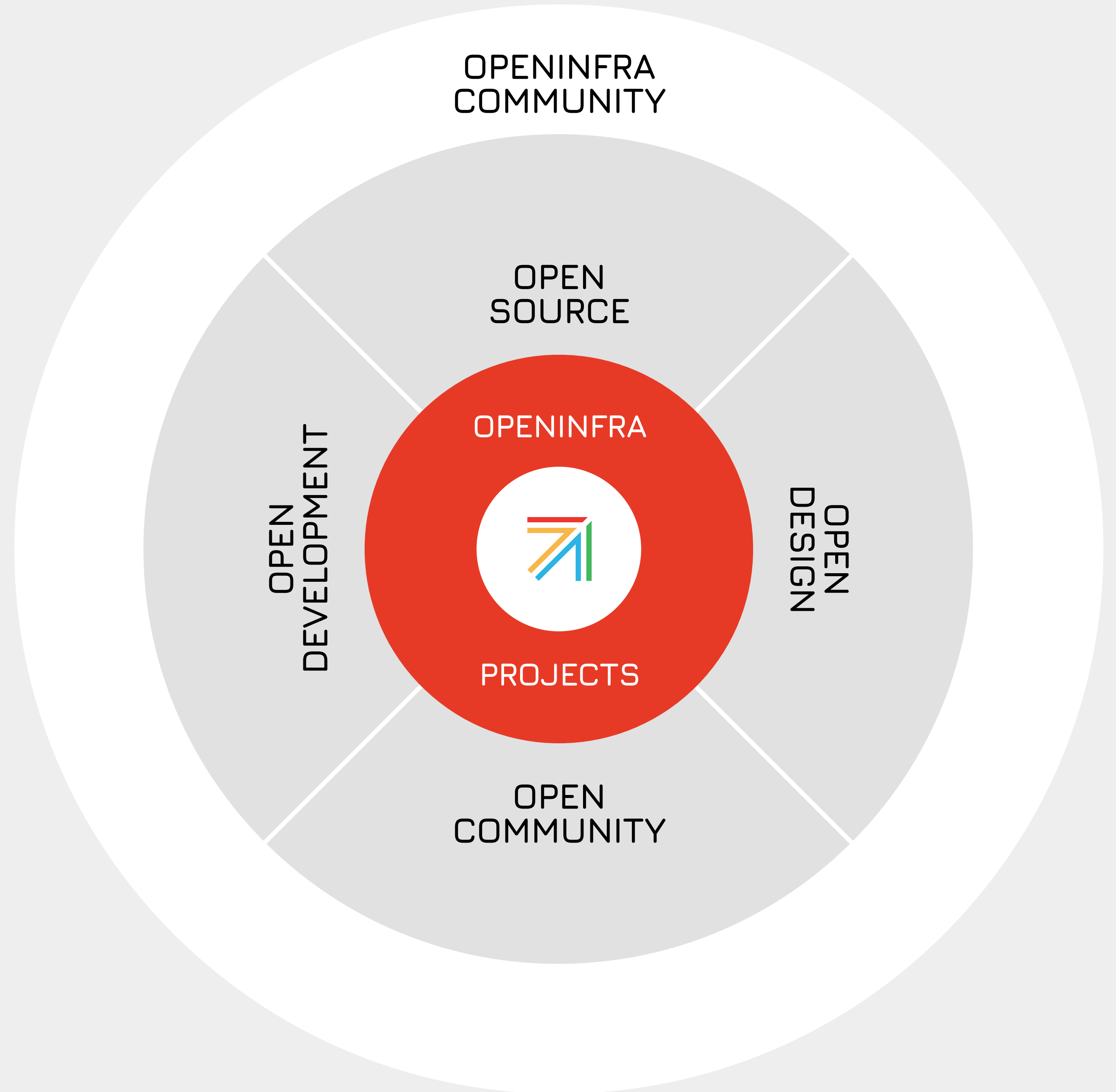
WORKS



HOW DOES IT WORK?



THE 4 OPENS



openstack SUMMIT

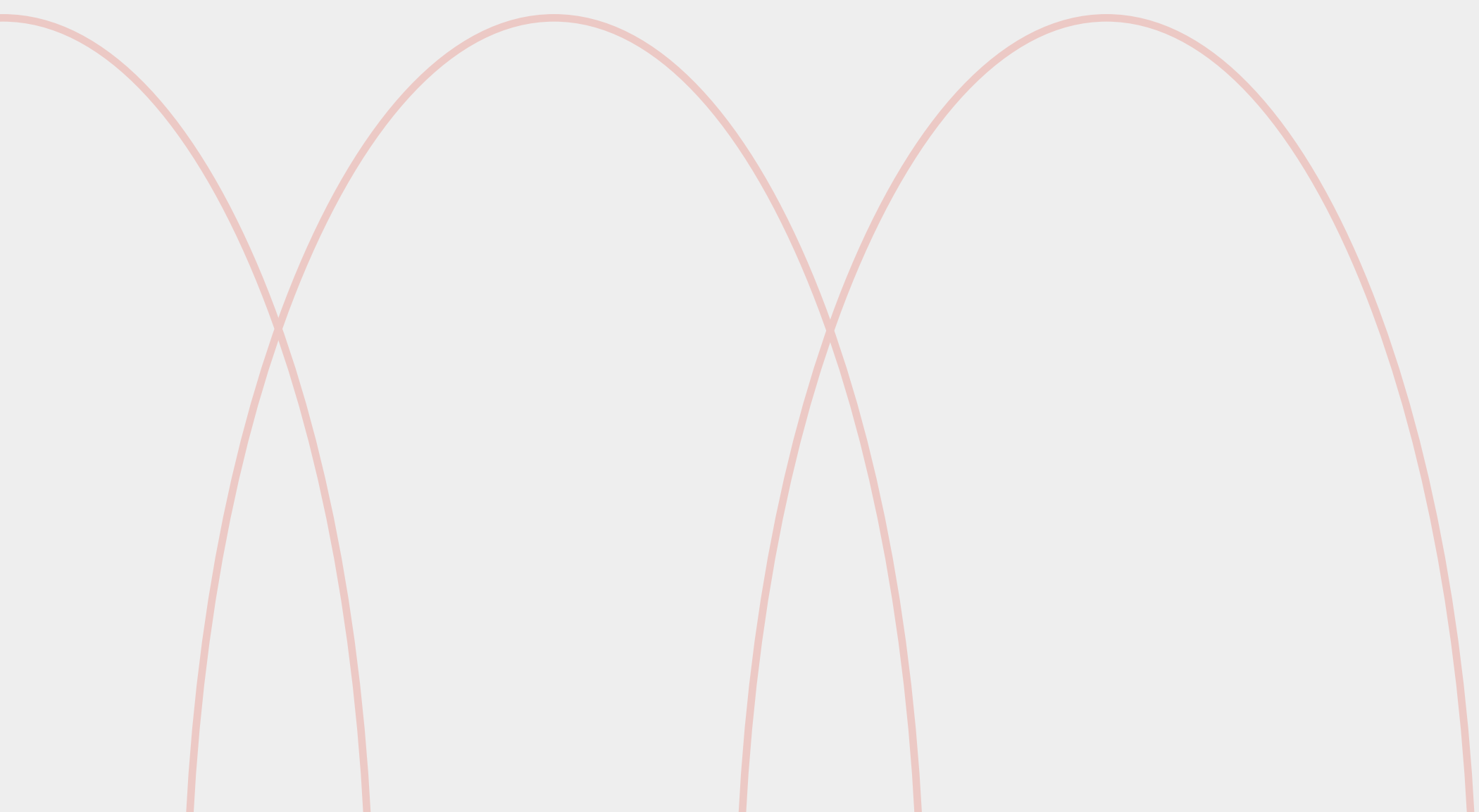
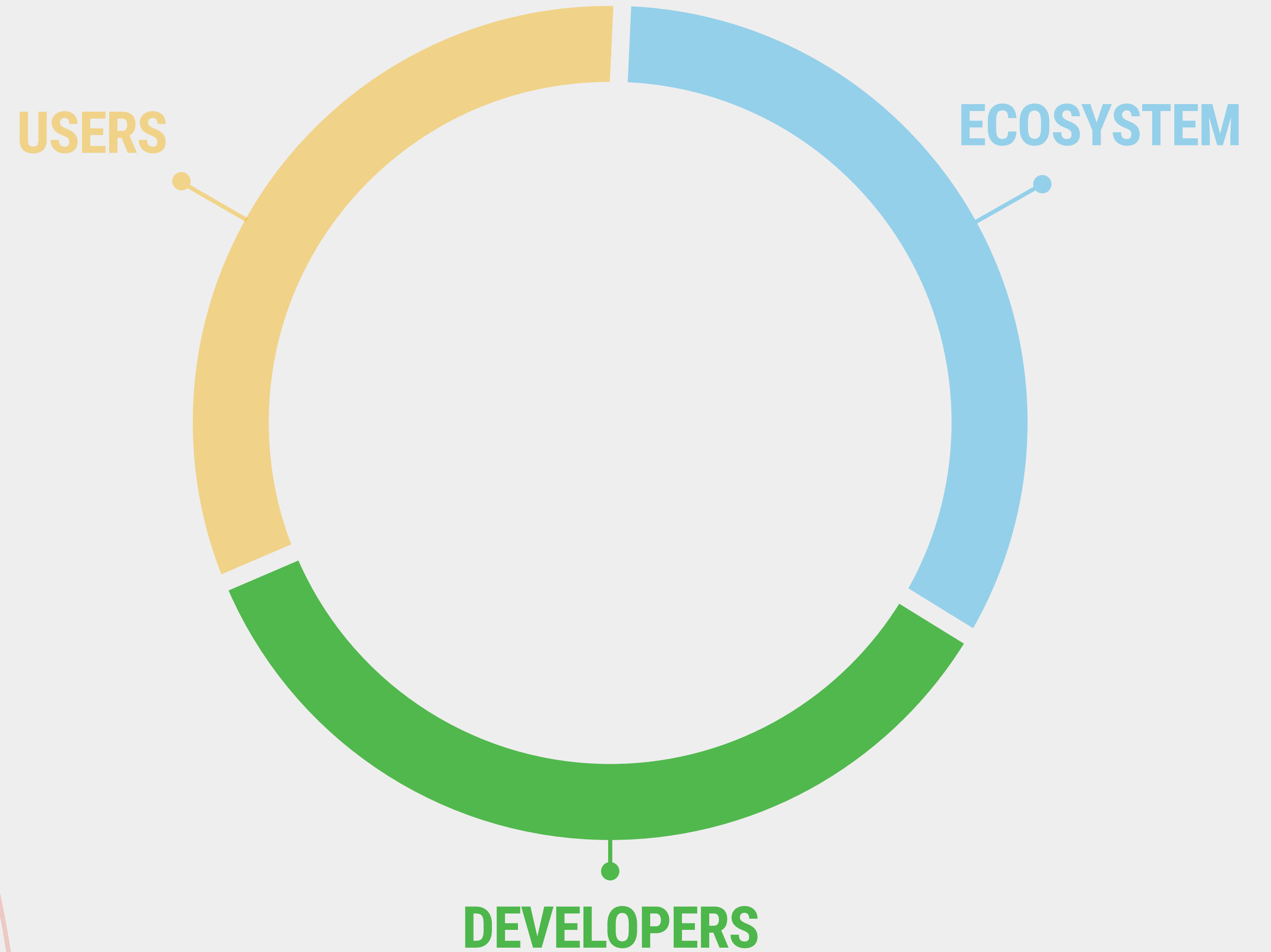
devs

PORTLAND // 2013



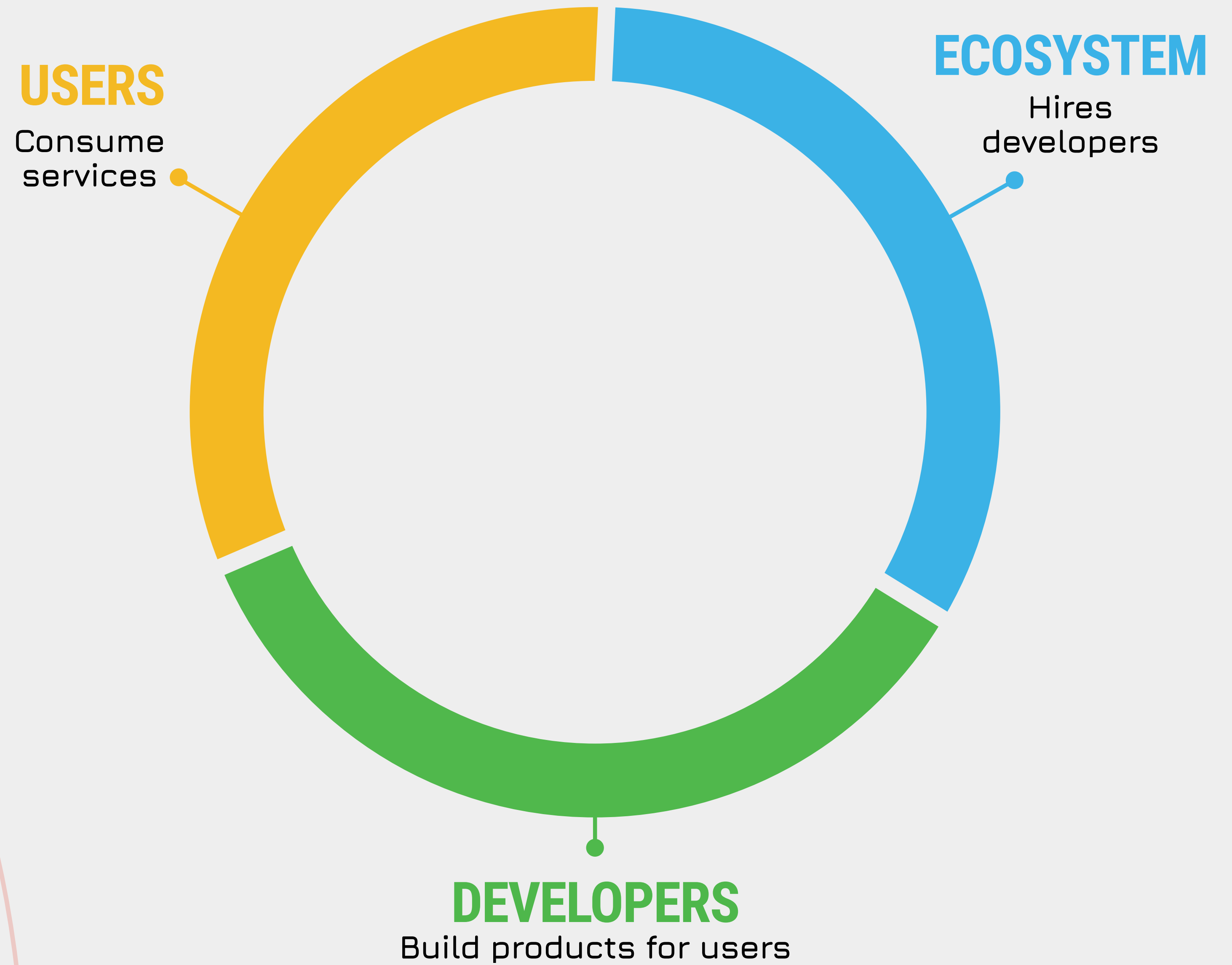


THE 3 FORCES





THE 3 FORCES



DEVELOPER

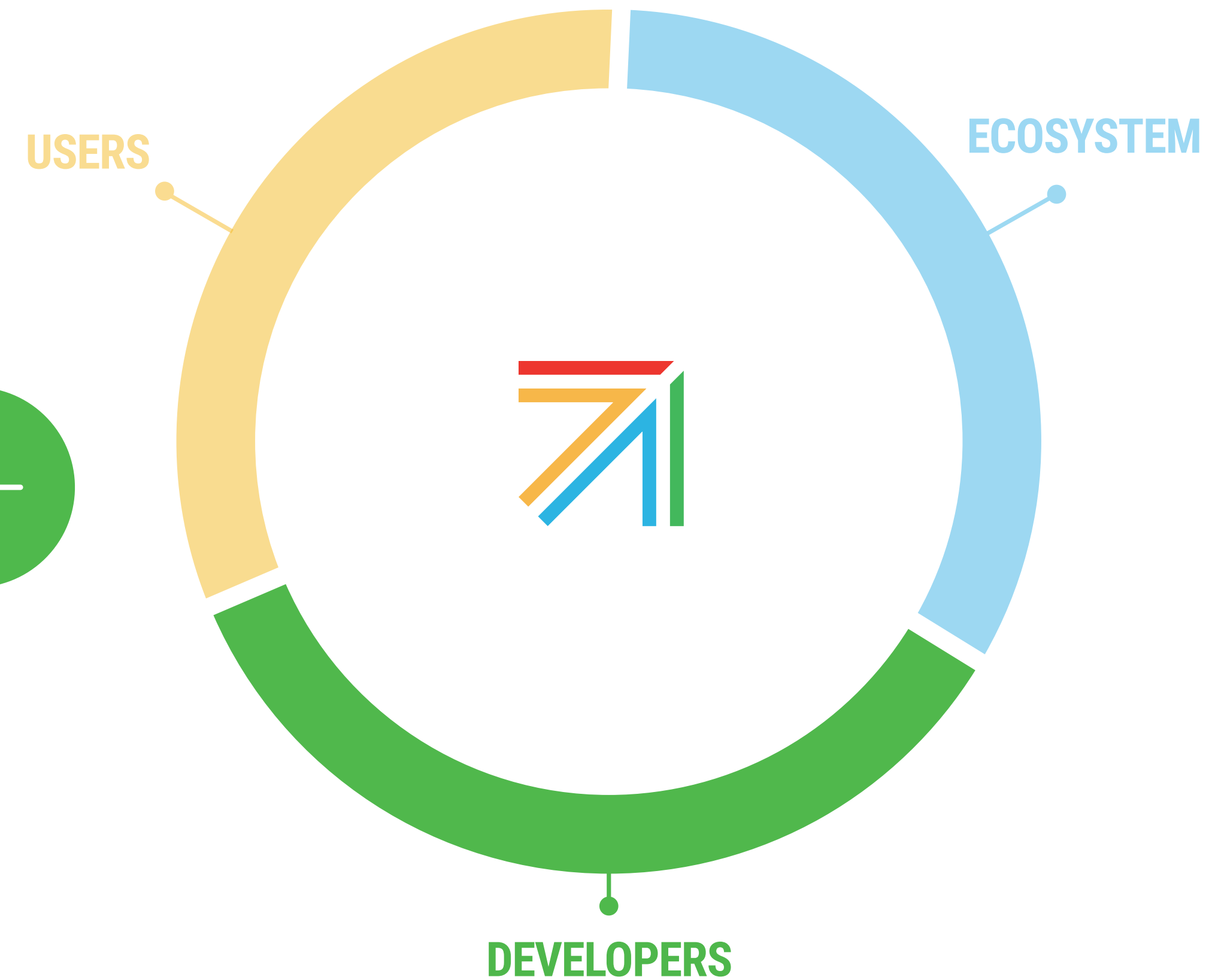
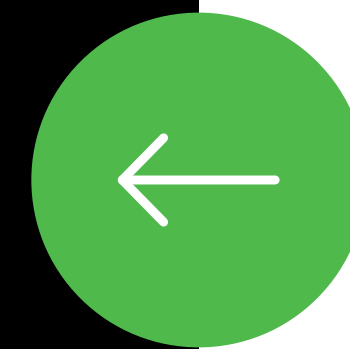
FORCE

PROJECT TEAMS GATHERINGS

ONBOARDING & MENTORING

RELEASE MANAGEMENT

INFRASTRUCTURE SUPPORT



USER

FORCE

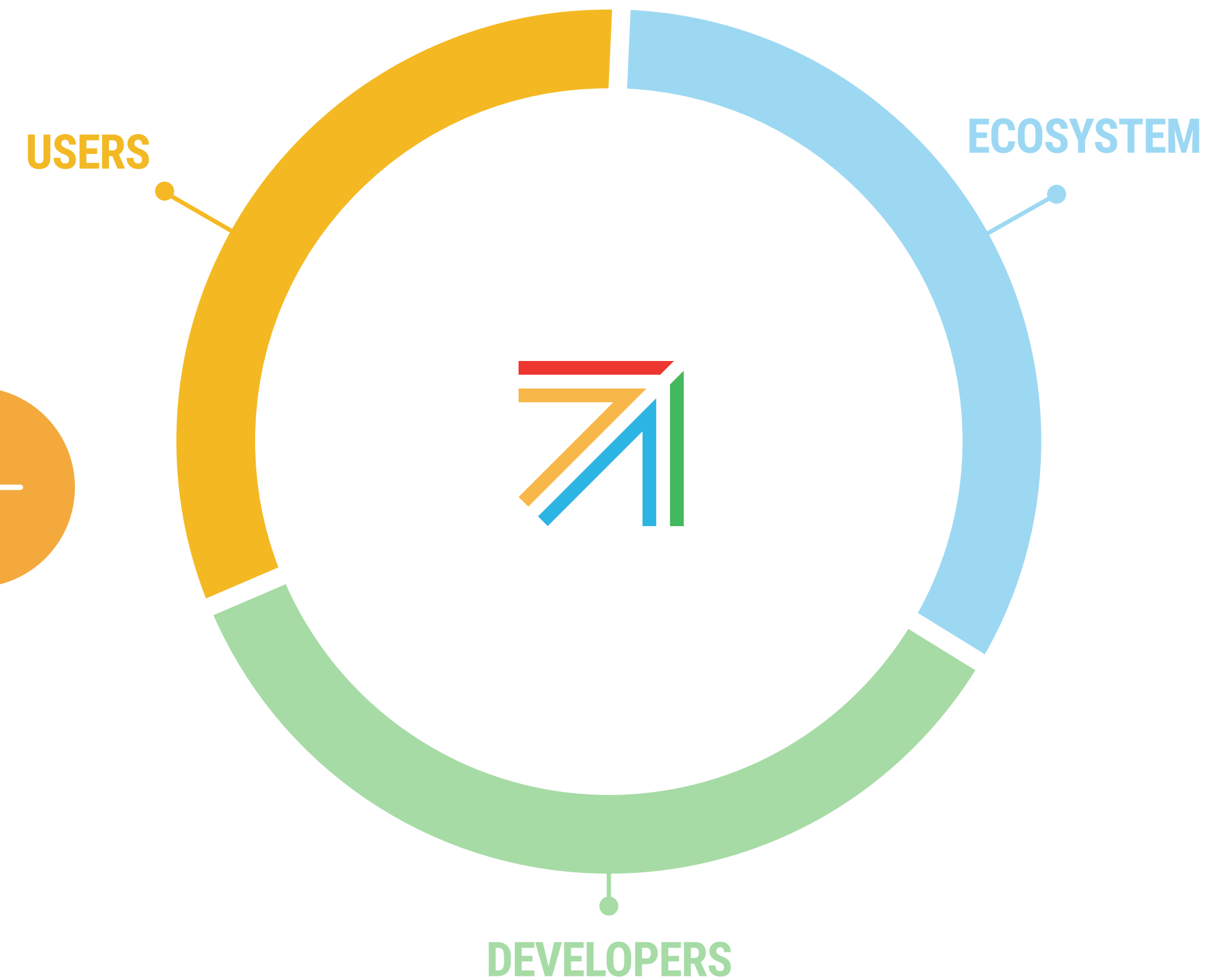
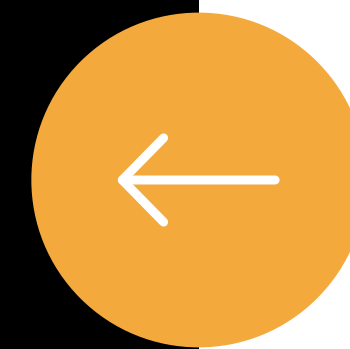
FORUMS

LARGE SCALE SIG

SUMMIT KEYNOTES

COMMUNITY EVENTS

INDUSTRY EVENTS



ECOSYSTEM

FORCE

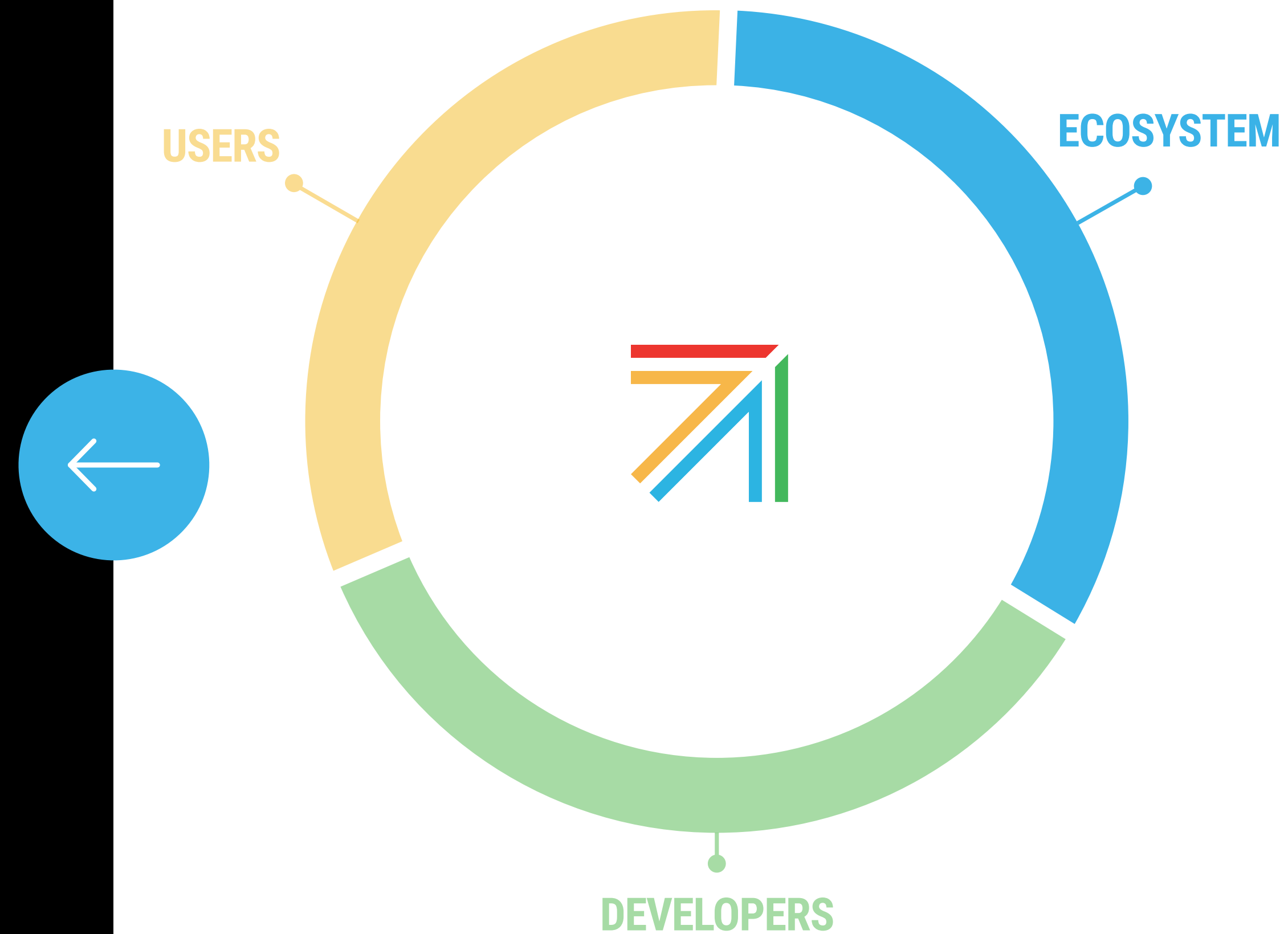
BRAND BUILDING

TRADEMARK PROGRAMS

INTEROP WORKING GROUP

SUMMIT MARKETPLACE

ONLINE MARKETPLACE



The background features a dark grey field with several thick, stylized lines in red, green, blue, and gold. These lines are interconnected, forming a network-like structure. Some lines end in circular nodes, while others are open. The overall aesthetic is modern and technical, suggesting a focus on technology, innovation, or data.

POOL RESOURCES

**FROM MULTIPLE COMPANIES
TO INNOVATE TOGETHER**



ECOSYSTEM
FORCE

DEVELOPER
FORCE

USER
FORCE

450

ORGANIZATIONS

8,500

DEVELOPERS

40M

CORES

100 Percent IT Ltd	Blizzard Entertainment, Inc	Cognizant Technology Solution	Evault	Inktank.com	Linkbynet	NS Tech, Inc	PowerTech Information Systems AS	Sony Mobile Communications AB	Ultra Serve Internet Pty Ltd
6WIND	Blockbridge Networks LLC	Coho Data	Extreme Networks	Inocybe Technologies Inc.	LinMin Corp	NSA	Qihoo 360 Technology Co. Ltd	SpclOps, Inc.	Uniontech
99Cloud	Bloomberg Finance LP	Colloquium	F5 Networks	Inovex GmbH	Linux Academy, Inc.	NTT Comware Corporation	Qinnova Technology Egypt	StackHPC Ltd	Unitedstack Inc.
ABT Limitel	Bright Computing BV	Comcast	Fiberhome	Institute for System Programming Russian Academy of Science	Linux Foundation	NTT Cyber Space Laboratories	Qualcomm	Stackinsider Technology	University of Chicago
Accenture	Broadcom Ltd	Commvault Systems, Inc.	Telecommunications Technologies CO., LTD	FLAIO	Locaweb	NTT Data AgileNet	Quantcast Corp.	StackMasters LLC	University of Oregon
Acelio	Brocade	Consultorpc	FLEIO	Intel Corp.	Logic Surge, Inc	NTT Data Corporation	Quantomic, LLC	StackOps Technologies S.L.	University of South China
ADII Research and Applications	Communciations	Coraid Inc.	Fleio SRL	Internap	LuuCompany	NTT DDCOMO, Inc	Quobyte Inc.	StackStorm Inc.	University of Western Ontario
ADOC International	Caleb Tennis	Corsa Technology	Forgerock Inc.	Intracom S.A. Telecom Solutions	Make a Byte, Inc	NTT PF Labs	Rabbit Inc	State Farm Insurance Companies	UT-Battelle, LLC
ADVA Optical Networking	Calsoft	CoudConjure LLC	ForLinux	Intel Corp.	MapR Technologies	NTT Software Corporation	Rackspace	StorPool Bulgaria OOD	VA Linux
Air Computing Inc.	Canonical	cPanel, Inc.	Fourth Paradigm Development	Intel Corp.	Master I2L	NTT Software Corporation	Radon Systems	Stratoscale Ltd.	Veritas Technologies, LLC
Alcatel Lucent	CD Cloudenablers	CREATE-NET	Fujitsu Limited	InWin Inc.	Media Temple Inc	Innovation Center	Radware Ltd.	Sungard Availability Services	Verizon Media Group
All To Success Inc	CenturyLink	Creationline, Inc	Fusion.io	inwinSTACK	Mediasift Ltd.	Nubeliu	Ramya Co.	SurCloud Corp.	Versa Networks
Altair Engineering, Inc.	CERN	Cybera, Inc	FusionStack Co, Ltd.	IOData Centers LLC	Memset Ltd	Nuenn	Red Hat, Inc.	SUSE	Vertex Software Pvt Ltd
Alyseo	Ceske	CyberAgent	German Cloud	iPlant Collaborative	Metacloud, Inc.	Numergy	Reduxio	SUSE Linux Products GmbH	Vertical GmbH
Ambrella Ltd	Radiokomunikace a.s.	Cybercom Finland Oy	Gigaspaces	Iron.io	Metaswitch Networks Ltd	NVIDIA	Reliance Jio Infocom Solutions, Inc.	SVA GmbH	Vexata Inc.
American Megatrends, Inc	Checkpoint	CYSO	Global Logic Inc.	it-novum GmbH	Metsi Technologies Ltd	Oath Inc	Riverbed Technology	SwiftStack, Inc	Viettel
Anchor Systems Pty Ltd	Chelsio	Daocloud	GoDaddy	ITConcepts Automotive GmbH	Microchild Technologies	OlinData	RJIL	Swisscom	Vimeo LLC
ANEXIA	Communications Inc.	Daowoo	GoodData	IVO Networks, Inc	Midokura Co., Ltd.	OneCloud Consulting	Ryussi Technologies	SWITCH	VINDATA
Internetdlenstleistungs GmbH	Component Soft Ltd	DataCentred	Great Software	iWeb Technologies Inc.	Mirantis	Oodrive	Saba Software, Inc	Symantec	Violin Memory Inc.
ANSO Labs	China Telecom	DataCore Software	Laboratory Private Limited	Izel Technologies	MIT Lincoln Laboratory	Open Solutions	Safenet Inc.	Symplified, Inc	Virima Technologies
Anuta Networks International LLC	China Unicom	Datang Gohighsec Information Tech Co. Ltd.	Green and Secure IT Ltd.	Java Talent	Mittwald Cm Service GmbH	Open-V	Salesforce	SysEleven GmbH	Virtual Bridges Inc.
APALIA	ChuanhowTech	Information Tech Co. Ltd.	Grid Dynamics	Just Eat Takeaway	Morphlabs K.K.	Openfiler	Samsung Electronics	T2Cloud	Virtustream
Apcera	Cisco	Ltd.	GridCentric, Inc	Just One Data, Inc.	Morphlabs, Inc.	Opscode, Inc	Samsung SDS	Tata Consultancy Services	VMTurbo
Apple Inc.	CITC Mansoura University	GridGain Systems	Laboratory Private Limited	Kaminario Technologies Ltd	MOVE-IT	Oracle	SAP	Technical Analyst	Walmart
Aptira	Citrix	Guardian News and Media Ltd.	Green and Secure IT Ltd.	KEMP	National Institute of Informatics	Orange	SAS Institute Inc.	Tegile Inc	Warsaw Data Center
ArrayNetworks	Citrix R&D	H3C	Grid Dynamics	TECHNOLOGIES, INC	National Institute of Standards and Technology	Orange Application for business	ScaleUp Technologies GmbH & Co. KG	Tektronix	Webzilla
AT&T	Cloud Central Pty Ltd	Happiest Minds Technologies Private Limited	GridGain Systems	Kill.io, Inc.	NEC Corporation	Orange Polska S.A	SCALITY SA	Communications	Whitestack LLC
Atlanta Cloud Technology, Inc	Cloud Conjure LLC	hastexo	Guardian News and Media Ltd.	King's College	Nestlé Nespresso	OSISM GmbH	Scalr Inc	TeXalute Inc	Wikimedia Foundation, Inc.
Atomia	Cloud Technology Partners - cloudTP	Hetzner Pty Ltd.	Media Ltd.	Kioxia Corporation	NetApp, Inc	OSNEXUS	Schwarz IT KG	Thales	WinHong
Attune Infocom Pvt Ltd	Cloud&Heat Technologies	Hewlett-Packard	Media Ltd.	Komola GmbH	Netease	Osones	Seagate Technologies	The BBC	WINK Streaming
Augusta University/ Georgia Cyber Center	Cloud.com	HGST Inc.	H3C	Kumulus Technologies	Netmagic Solutions Pvt. Ltd.	OVH	SecuStack	The Johns Hopkins University Applied Physics Laboratory LLC	Wipro Ltd.
Austin Software Foundry, Inc	Cloudbase Srl	Hitachi America, Ltd.	H3C	KVH Co., Ltd.	Netronome Systems, Inc.	Parallels International GmbH	Semihalf	University Applied	Wolfram Research Inc
Awcloud	CLOUDDON LLC	Hitachi Data Systems	H3C	Kylinos	NetScout Systems, Inc.	Parelastic	Server Corps, LLC	Physics Laboratory LLC	Workday, Inc.
Axis Communications AB	CloudFlow, Inc	Hitachi India Ltd.	H3C	Leafcloud B.V.	Nexenta Systems	Pawsey	SGL	Siaras Inc.	x-ion GmbH
B1 Systems GmbH	CloudFounders	Hometrainserge	H3C	LeaseWeb BV	Nexus IS	Supercomputing Centre	Siemens AG	Sihua Technologies	xFlow Research Inc.
B<>COM	Cloudian Inc.	HoneycombData	H3C	LENOVO	Nicira Networks, Inc	PDF Complete	Silicom, Ltd.	Silicom, Ltd.	Yahele LLC
Bash IT	CloudNucleus	HP Enterprise	H3C	Letv Cloud Computing	NIH/NLM/NCBI	Peartree Media Limited	SilverKey Technologies, LLC	SilverKey Technologies, LLC	Yahoo Japan Corporation
Basho Technologies Inc.	CloudScaling	Huawei	H3C	LGCNS	NetApp, Inc	Percona LLC	SINA Corporation	SINA Corporation	Yahoo! Inc.
Battelle LLC	cloudsigma.com	Hugh Hollbrook	H3C	Limelight Networks, Inc.	Nimbus Services, Inc.	Perform Air International, Inc.	SIOS Technology Corporation	SIOS Technology Corporation	Ysance
Battelle Memorial Institue	CloudSoft	Huron Technologies	H3C	Linagora	Nimbus Data	Persistent Systems Ltd	Skydera Inc	Skydera Inc	Zadara Storage
Bayoda GmbH	Cloudwatt	Hyperglance Limited	H3C	LINARO LIMITED	Nine Internet Solutions AG	Philips Technology	Skyscrape Cloud Services Ltd	Skyscrape Cloud Services Ltd	Zenlin.io
Blackboard Inc.	Codethink Ltd	IBM	H3C	LINBIT HA-Solutions GmbH	Nokia Solutions and Networks Oy	Piston Cloud Computing, Inc	Societe Generale	Societe Generale	Zentific LLC
	Coditacion Systems Pvt. Ltd.	IMDEA Software	H3C	Line Corporation	NovoTel Ltd.	Plumgrid	Sohonet Ltd.	Sohonet Ltd.	Zergsoft
		Institute	H3C	Line Fukuoka Corporation		Pluribus Networks			Zetta.IO Technology AS
		Infoblox	H3C						ZTE Corporation
		InfraStacks LLC	H3C						

40+
MILLION

**CORES IN
PRODUCTION**

\$7.7
BILLION

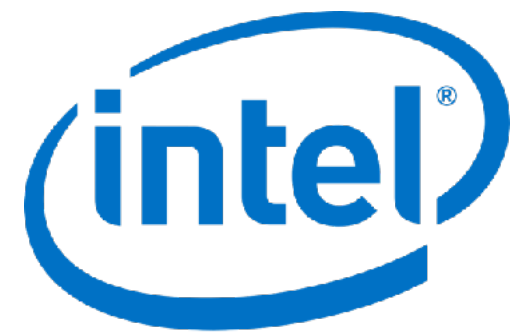
MARKET



katacontainers

PROJECT LAUNCH
December 2017

→ TODAY





LAUNCHING NEW PROJECT MODEL



openinfra.dev/projects/hosting

The screenshot shows the OpenInfra Foundation website. The top navigation bar includes links for 'FOUR OPENS', 'PROJECTS', 'MEMBERSHIP', 'EVENTS', 'ABOUT', 'NEWS', 'Join', and 'Log in'. Below the navigation, there are sub-links for 'Projects', 'HOSTING', 'SERVICES', 'FUNDING', 'ALL PROJECTS', and 'CONTACT US'. The main content area features a section titled 'HOST A PROJECT WITH OPENINFRA FOUNDATION' with a sub-headline 'We build communities who write infrastructure software that runs in production. Let us build a strong open source community around your project.' Below this is a 'Ready to hear more?' section with two buttons: 'Contact Us' and 'Learn More'. To the right is an image of a group of people sitting around a table in a meeting. Below this is a section titled 'BUILDING SUCCESSFUL OPEN SOURCE PROJECTS' with a paragraph explaining the foundation's role and its '3 Forces' model. The '3 Forces' section includes a diagram and text explaining the interaction between users, developers, and the ecosystem. At the bottom of the '3 Forces' section is a red button labeled 'MORE ABOUT PROJECT FUNDING'.

HOST A PROJECT WITH OPENINFRA FOUNDATION

We build communities who write infrastructure software that runs in production. Let us build a strong open source community around your project.

Ready to hear more?

[Contact Us](#) [Learn More](#)

BUILDING SUCCESSFUL OPEN SOURCE PROJECTS

OpenInfra Foundation is a neutral, collaborative home for open source infrastructure projects, providing a clear path to success and sustainability. This path to success is driven by our [sustainability model \(3 Forces\)](#), our [collaboration principles \(4 Opens\)](#), and our [network](#) of developers, companies and operators around open infrastructure.

OUR MODEL

3 FORCES: SUSTAINABLE MODEL FOR OPEN SOURCE

Successful open source communities need to bring together what we call the "3 Forces": developers, users, and commercial ecosystems. Understanding how those forces best interact with each other and create compounding effects, is key to building successful open source communities and OpenInfra Foundation has built the model that has helped projects like OpenStack become the de-facto open source standard for providing cloud infrastructure.

We dedicate our resources and strategic thinking to developing, balancing and unlocking the impact that these 3 Forces will have on every OpenInfra project. One of the ways we do this is by aligning companies who wish to work together, providing them with a framework and tools to effectively collaborate. With this, they produce code and pool/invest their funds in the ways that best help the project they care about.

[MORE ABOUT PROJECT FUNDING](#)

The diagram illustrates the '3 Forces' model as a circular flow. At the center is a grey circle labeled '3 Forces'. Three colored arrows form a circle around it: a blue arrow at the top pointing right, a green arrow at the bottom pointing left, and an orange arrow on the left pointing up. Labels around the circle describe each force: 'USERS Consume services' (orange), 'ECOSYSTEM Hires developers' (blue), and 'DEVELOPERS Build products for users' (green). Below the diagram is the text 'Balancing the 3 Forces creates compounding growth'.

OPEN

TO BUILD THE NEXT DECADE
OF OPEN INFRASTRUCTURE



Let's work together
to build the next decade of
open infrastructure



OpenInfra Foundation